



## What can I do with this degree?

### Business Administration

CIP Code – 52.0201

SOC Codes – [www.onetonline.org](http://www.onetonline.org)

11-2022.00 [Sales Managers](#)

11-3011.00 [Administrative Services Managers](#)

11-3051.00 [Industrial Production Managers](#)

11-9021.00 [Construction Managers](#)

11-9151.00 [Social and Community Service Managers](#)

11-9199.00 [Managers, All Other](#)

11-1021.00 [General and Operations Managers](#)

11-3071.00 [Transportation, Storage, Distribution Managers](#)

**Sample of reported job titles:** Office Manager, Administrative Assistant, Administrative Coordinator, Administrative Officer, Administrative Manager, Administrative Specialist, Administrator, Business Administrator, Business Manager, District Sales Manager, Marketing Manager, Sales Supervisor, General Manager, Sales Representative, Store Manager, Personal Financial Advisors

AREAS	EMPLOYERS <a href="http://www.alliedcareers.com">www.alliedcareers.com</a>	STRATEGIES
MANAGEMENT	None of the employer links are affiliated in any way with Allied American University	
Business and industry including: Banks and financial institutions Retail stores, Restaurants, Hotels Healthcare organizations Local, state and federal government Nonprofit organizations	<a href="http://www.thejobdr.com">www.thejobdr.com</a> <a href="http://www.worktree.com">www.worktree.com</a> <a href="http://www.indeed.com">www.indeed.com</a> <a href="http://www.theladders.com">www.theladders.com</a> <a href="http://www.linkedin.com">www.linkedin.com</a> <a href="http://www.jobster.com">www.jobster.com</a>	Be prepared to start in entry-level management trainee positions. Entry level jobs can lead to management. Demonstrate an entrepreneurial spirit, a strong work ethic, integrity, and a sense of independence. Take courses in a secondary specialty such as marketing or information systems to increase job opportunities.
HUMAN RESOURCE MANAGEMENT		
Recruiting/Staffing Compensation, Benefits, Training Employee Relations Industrial Relations Equal Employment Opportunity	<a href="http://jobs.businessweek.com/a/all-jobs/list">http://jobs.businessweek.com/a/all-jobs/list</a>	Develop strong verbal and written communication skills. Learn to solve problems creatively. Develop strong computer skills because many human resource systems are automated. Join the Society of Human Resource Management and other professional associations
SALES		
Industrial Sales Consumer Product Sales Financial Services Sales Advertising Sales	<a href="http://www.salesjobs.com">www.salesjobs.com</a> <a href="http://www.salesheads.com">www.salesheads.com</a> <a href="http://www.marketingjobs.com/">www.marketingjobs.com/</a> <a href="http://www.salescareersonline.com/">http://www.salescareersonline.com/</a>	Obtain experience through internships or sales jobs. Must be highly motivated and well organized. Proven leadership abilities are desirable and a strong commitment to customer.
BANKING		
Commercial Banking Retail/Consumer Banking Credit Analysis, Lending, Trust Services Mortgage Loans, Branch Management	<a href="http://www.efinancialcareers.com">www.efinancialcareers.com</a> <a href="http://www.jobsinbanking.com">www.jobsinbanking.com</a>	Get experience through part-time, summer, or internship positions in a bank. Develop strong interpersonal and communication skills in order to work well with a diverse clientele.

#### STRATEGIES FOR FINDING EMPLOYMENT:

Attend membership association meetings in your area

Good grades are an indicator of technical competencies

Obtain any licensures, certificates, or degrees you may need to secure employment

Build a professional online presence, employers do look! ([www.linkedin.com](http://www.linkedin.com))

Sign up for newsletters (many are at no cost) – keep up on news releases and relevant articles

Management is a broad business degree that can lead to many career opportunities; students should clearly define career goals and seek related experiences to reach those goals.